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## CHOOSING A BUILDER WORKSHEET

CRITERIA & QUESTIONS	WHAT I FOUND OUT
<p><b>1. REFERRALS &amp; REFERENCES</b></p> <p>1a. Why are they recommended?</p> <p>1b. Are their references verifiable?</p> <p>1c. What makes this builder unique?</p> <p>1d. Would they use this builder again?</p> <p>1e. Did the builder provide follow-up?</p>	
<p><b>2. MEMBERSHIP &amp; AFFILIATIONS</b></p> <p>2a. Does the builder belong to local licensing associations?</p> <p>2b. Does the builder belong to state and national licensing associations?</p>	
<p><b>3. WEBSITE &amp; PROMOTIONALS</b></p> <p>3a. What impression does the company website give about the builder?</p> <p>3b. What message do I intuit from this builder's promotional materials?</p>	
<p><b>4. ON-SITE ATMOSPHERE</b></p> <p>4a. Does the builder encourage on-site visits by potential clients?</p>	

<p><b>4. ON-SITE ATMOSPHERE</b></p> <p>4b. If so, what is the atmosphere of the work site? Relaxed? Chaotic?</p> <p>4c. Is the builder visibly present?</p> <p>4d. Is the builder involved in the actual work?</p> <p>4e. What do the subcontractors say about this builder?</p>	
<p><b>5. SCHEDULES &amp; COMMITMENT</b></p> <p>5a. Does this builder adhere to projected schedules? Is work done on time?</p> <p>5b. Is the builder well organized?</p>	
<p><b>6. QUALITY &amp; EFFICIENCY</b></p> <p>6a. Are homes built by this builder energy efficient?</p> <p>6b. Do the homes built by this builder stand the test of time and active living?</p> <p>6c. Are past customers satisfied with the work done by this builder?</p> <p>6d. Would they hire this company again?</p> <p>6e. Was the customization done according to their needs and vision?</p> <p>6f. Does the builder offer upgrades?</p>	

**7. CHARACTER & CONGENIALITY**

7a. Is the builder well respected within the community?

7b. Is the builder in good standing with local suppliers, real estate agents, home owners, inspectors, developers, and subcontractors?

7c. Is the builder informed and innovative?

7d.. Are their warranties sound?

**8. OTHER NOTES**